

On page 12, line 2, delete "and" and substitute therefor --step 104 from--, also delete "(step 104) from" and substitute therefor --designated as--; and, in line 4, before "containing" insert --(not shown)--.

On page 13, line 2, delete "105" and substitute therefor --106--; in line 7 after "catalogue" insert --(step 106)--, and after "access" insert --(step 191); in line 11, delete "the" and substitute therefor --step--.

On page 14, line 8, after "more" insert --(step 107)--; in line 12, after "selection" insert --(step 110)--.

On page 15, line 3, delete "in the customers currency" and substitute therefor --(step 110)--; in line 5, delete "step 105" and substitute therefor --(based upon the selection of step 102)--; in line 7, after "conversation" insert --(step 191)--; in line 11 delete "vendors" (first instance), and substitute therefor --vendor's--.

On page 16, line 14, after "customer" insert --(step 190)--; in line 20, delete "19" and substitute therefor --190--.

On page 17, line 1, after "displayed" insert --(step 190)--;

in line 2, delete "105" and substitute therefor --190--;

in line 11, delete "(See Appendix I)", and substitute therefor --. Table A below illustrates this situation.--;

after line 11 please insert --Table A-- as depicted in the attached sheets;

TABLE A

1. Price FOB factory \$15,000.00	11. Exporter Markup \$ 2,000.00
2. Loading and Handling \$ 150.00	12. Export Preparation \$ 500.00
3. Destination Insurance \$ 25.00	13. Export Packaging, 20' containerized and lashed down. \$ 1,500.00
4. Destination Freight \$ 450.00	14. Cost to prepare export documentation and export packing list and Shippers Export Declaration (SED) \$ 75.00
5. Cost FOB Dealer Location \$ 15,625.00	15. Freight Forwarder and documentation Fees \$ 200.00
6. Dealer Markup \$ 3,000.00	16. Price Ex Works Exporters Location (WEX) \$ 23,275.00
7. Dealer Preparation \$ 250.00	17. Inland freight to Port of Norfolk, VA \$ 450.00
8. Price FOB Dealer Location \$ 18,875.00	18. Insurance on EXW value for transport to Norfolk, VA \$ 75.00
9. Transport and Insurance to Exporter Location \$ 125.00	19. Price Free Carried Port of Norfolk, VA \$ 75.00
10. Price FOB Exporter Location \$ 19,000.00	20. Gate Charge \$ 25.00

21. Port Charge \$ 150.00	31. Bunker Surcharges \$ 50.00
22. Warfage \$ 200.00	32. War Risk Surcharges N/A
23. Stevedoring transport along side vessel \$ 75.00	33. Cost and Freight of Goods to Rotterdam (CFR) \$ 25,079.00
24. Price Free Along Ship, Norfolk, VA (FAS) \$ 24,250.00	34. Cost, Insurance and Freight Rotterdam (CIF) \$ 25,229.00
25. Cargo Loading and Securing \$ 100.00	35. Port of Rotterdam charges \$ 75.00
26. Extra Lengths Charges N/A	36. Pier of loading charges \$ 150.00
27. Heavy Lift Charges N/A	37. Stevedoring and terminal transport \$75.00
28. Price FOB Vessel \$ 24,350.00	38. Pre-import clearance warehousing \$ 100.00
29. Harbor Maintenance Fee (HMF) 0.125% SED Value \$ 29.00	39. Delivery Duty Unpaid Rotterdam (DDU) \$ 25, 629.00
30. Ocean carriage Charges \$ 750.00	40. Import duties based on Tariff Classification of Goods class 8703.21 (conventional) = 10.0% \$ 2,562.00

41. Delivered Duty Paid, VAT unpaid, Luxury tax unpaid \$ 28,191.00	45. Inland Freight and Handling to buyers location \$ 600.00
42. Value Added Tax (VAT) 17.5% of DDU plus import duties. \$ 4,933.00	46. Price FOB buyer's location \$ 35,697.00
43. Luxury Tax, 7% DDP \$ 1, 973.00	47. System data base price in U.S. Dollars \$ 35,697.00
44. Delivered Duty Paid \$ 35,097.00	48. System price shown to buyer in Dutch Guilders +2% hedge factor 71,756.82 x 1.02 73,191.00 guilders

On page 17, in line 13 delete "Thus" and substitute therefor --based upon

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calculations addressing each issue in Table A (where appropriate), --.

On page 18, in line 3 after "this" insert --search (not depicted)--;

in line 9 after "1", insert --at steps 130 and 132 supra--;

in line 17 after "124", insert --.--, and delete "at the", and substitute therefor --At this--;

in line 18 after "amount" insert --(from the catalogue data)--;

in line 20 after "supra." please begin a new paragraph, after "will" please insert --immediately--.

On page 19, line 2, after "accessing", insert --(step 192)--;

in line 3, after "vendor)", insert --. This operation includes--;

in line 16, delete "126" and substitute therefor --193--.

On page 20, line 1, delete "at" and substitute therefor --in conjunction with--;

in line 10, please delete "decisions" and substitute therefor --selections--;

in line 17 after "is", insert --more--;

in line 19 delete "for" and substitute therefor --far--.

On page 21, in line 3, please delete "are found in Appendix II" and substitute therefor --is already well-known and needs no further elaboration for an

62 understanding of the present invention;

in line 4, after "and" please insert --are--;

in line 5, after "base" please insert --(triggered at step 122)--, and delete "based upon the", and substitute therefor --for--;

in line 6, please delete "characteristics of".

On page 22, in line 10, please delete "Appendix I" and substitute therefor --Table A--, and after "depicts" please insert --an example of--;

in line 16, please delete "in a manner" and substitute therefor --using factors--;

in line 17 and 18, please delete in their entireties and substitute therefor --Table A--.

On page 23, in line 2, please delete "etc." and substitute --and the like--;

in line 13, please delete "Appendix I" and substitute therefor --Table A--, and after "the" (first instance), please insert --kind of--;

in line 17, after "calculation", please insert --(step 134)--, and delete "(at step 136)"; in line 19 after "has", please insert --a display (step 136) of--.

On page 24, line 11, please delete "of" and substitute therefor --using--;

in line 16, please delete ^{THAT} "at";

in line 19 after "accessing", please insert --(at step 150)--, and delete "sixth" and substitute therefor --fifth--.

On page 27, in line 6, please delete "(see Appendix I)", and substitute therefor --as depicted in Table A--;

in line 19, please insert --the-- before "national", and delete "the" after "national".

On page 28, in line 17 please delete "Appendix I" and substitute therefor --Table A--;

in line 19, after "pay", insert --(step 170)--;

in line 20, please delete "(step 170)".

On page 29 in line 9, please delete "shopping" and substitute therefor --shipping--;
in line 13, please delete "5", and substitute therefor --0--.

On page 30, line ⁵19, please delete "As", and substitute therefor --At--.

On page 32, in line 5, please delete "shop's", and substitute therefor --ship's--.

On page 34, in line 10, please delete "7th", and substitute therefor --sixth--, and
after "database" please insert --(not shown)--.